

## Sasol Petroleum Mozambique Limitada

### REQUEST FOR EXPRESSION OF INTEREST

#### For the execution of the PSA Project Well Pad Surface Facilities and Flowlines

#### 1. BACKGROUND

Sasol Petroleum Mozambique Limitada (SPM) (hereinafter referred to as Sasol) is the Operator of the Production Sharing Agreement (PSA), which is a license holding in the Province of Inhambane, Mozambique, containing light oil and gas resources.

Sasol has been actively executing the PSA Plan of Development which was approved by the Government of Mozambique in 2016 and a revision thereto approved in September 2020. The revised Plan of Development describes Sasol's ongoing intent to optimally develop the light oil and gas resources contained in the Inhassoro, Temane and Pande fields.

A key objective of the revised Plan of Development is to enable the supply of natural gas to the Central Térmica de Temane power plant, which is also under development as part of Mozambique's national electrification programme (the Temane Regional Electricity Project). Another key objective is to enable the production of liquefied petroleum gas (LPG) for domestic consumption. This requires the construction of a new light oil, gas and LPG processing facility and associated surface facility infrastructure (hereinafter referred to as the PSA Project) in the Temane area in the Province of Inhambane.

In support of the engineering, procurement and construction of the PSA Project, amongst others, Sasol will be required to appoint construction contractors to execute the various scopes of construction works.

#### 2. CONSTRUCTION REQUIREMENTS

The PSA project requires construction works commonly required for large oil, gas and petrochemical projects. Interested contractors will need to prove their appropriate ability and experience to successfully execute construction works as listed below in compliance with the technical requirements and criteria applicable to oil, gas and petrochemical projects in Mozambique whilst satisfying Mozambican local content requirements.

The required construction works are categorised as per the following:

##### REFERENCE CONSTRUCTION WORKS CATEGORIES

- |                  |  |
|------------------|--|
| <b>1384/100A</b> | <b><i>Early Works Contractor (Civil, Mechanical Construction and Pressure Testing):</i></b> Demolition, dismantle, removal and transport of materials for existing civil and mechanical installation. Post-demolition site clean-up and disposal of waste materials. Civil construction (earthworks, fencing) of a material storage laydown yard. Pressure testing of an existing steel pipeline in accordance with ASME B31.8. Rehabilitation of gravel access roads. |
| <b>1384/100B</b> | <b><i>Early Works Contractor (Communication Infrastructure):</i></b> Supply and installation of communication infrastructure (radio, satellite or similar) on a remote site.   |
| <b>1384/600</b>  | <b><i>Medical Services Provider:</i></b> Provision of Advance Life Support Paramedics and 4x4 ambulances for a remote site location.   |

1384/800

**Approved Inspection Authority (AIA) Services:** Supervision, inspection and certification of pressurised piping systems. The AIA complies with the requirements of SANS 347 and operates according to the requirements of SANS 10227.

### 3. OBJECTIVE OF THIS EOI

This request is intended to solicit information required to enable Sasol to identify and assess suitably qualified and experienced Contractors registered or established and operating in the Republic of Mozambique, in order to create an opportunity for such Contractors to potentially participate in the future bidding for this project.

Sasol hereby invites eligible Contractors to indicate their interest to bid for specific Construction Works identified from the above list. Interested Contractors should provide appropriate information showing that they have the required qualification(s), ability and relevant experience to perform the identified Work.

Kindly refrain from submitting any irrelevant information and documentation. Kindly ensure that each item hereunder is addressed and that your submission is structured strictly in accordance with the list of required documentation and information hereunder:

- 1) Identify the category or categories via the appropriate reference as per the above list.
- 2) Sasol has been over the years a driver of socio-economic development through its investments and operations. A key aspect of this development impact has been enabled through its commitment to Local Content. Sasol is fully committed to improved levels of local content and supports the local content requirements for the procurement of goods and services which are designed to promote the development of Mozambican owned businesses and know-how. The aim is to maximise procurement from Mozambique owned (majority and minority) and Inhambane Head Quartered companies. Accordingly, Sasol encourages interested contractors to maximize any potential local participation when responding to this Request for EOI. Relative to Local Content, contractors are to:
  - a. Provide detail of the Contractor's ownership structure [percentage shareholding held by shareholders as well as a description of the identity of shareholders] and details of registration of the company in terms of Mozambican legislation.
  - b. Indicate what percentage of Mozambican labour, staff and management the Contractor envisages using to execute the Works.
  - c. Indicate what percentage of the Contractor's estimated cost would be based on Mozambican procured materials and services.
  - d. Contractor to indicate if the company is a Mozambican registered entity, a Mozambican minority owned entity or a Mozambican majority owned entity. Contractor to also indicate whether the company has Head Quarters in Inhambane.
- 3) Provide relevant financial information for last 3 years, current year and a forecast for next year. [Turnover, net profit and total equity reserves].
- 4) Technical capability
  - a. Provide a detailed track record of work performed over the past 5 years specifically for the referenced category.
  - b. Provide details of work performed for Sasol in Mozambique over the last 5 years.
  - c. Provide full details of the following: Contractor's technical skills; equipment quality and capacity; resources' skills, qualifications, experience and capacity; planning systems / progress measuring system; and workshop capacity to proof that it can successfully execute the Work applicable to the referenced category.
- 5) Provide Information and detail of the Contractor's accredited quality, health, safety and environmental management systems as well as all applicable accreditations.

- 6) Provide detail of the Contractor's knowledge and experience with the NEC (New Engineering Contract).
- 7) Demonstrate ability to conduct business in the English Language.

Potential bidders will be selected in terms of Sasol's evaluation criteria [as determined by Sasol], taking into account the details that the Contractor supplies, all other information [including all risks associated with this project]. Potential bidders will be selected by Sasol in its sole and unfettered discretion.

Contractors who satisfy the pre-qualification criteria will be required to sign a confidentiality agreement with Sasol, prior to receiving any further information regarding the project and for the purpose of further commercial process.

#### **4. SUBMISSION INSTRUCTIONS**

Interested and eligible Contractors are to submit the information and documentation stipulated above (**in English**) as per the following:

E-mail address:	psaobl@vgiafrica.com
Description of Project:	PSA OBL Project
Closing Date:	28 October 2021
Closing time:	12:00 (UTC+02:00) Harare, Pretoria

#### **5. GENERAL**

Details of this Expression of Interest are also available on Sasol's official website: <https://www.sasol.com/psa-project>.

Interested and eligible Contractors should note that this request by Sasol is aimed solely at requesting information required by it to enable future decisions regarding the Construction Works and selection of potential construction bidders. It does not, in any manner, indicate any intention by Sasol to enter into further discussions with any Contractor who submits information and expresses interest to participate in this process, or to enter into any contract or other commercial relationship between Sasol and such Contractor, nor does it constitute an undertaking by Sasol to award any contracts to, or to place any purchase orders related thereto whatsoever on, any Contractor. Sasol is under no obligation to consider only the respondents to this EOI for potential future Contracts.

Responses by Sasol will only be made to short-listed prospective bidders and Sasol may request further information from such identified bidders. Sasol may also arrange for auditing of information that has been provided by a respondent pursuant to this EOI.