







# **AGENDA**

Business overview

Business highlights

Safety update

Operating performance

• Financial performance

ESG update

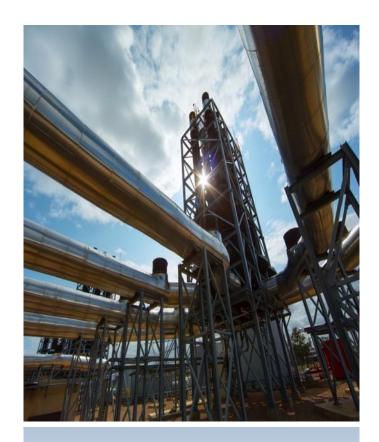
Sustainability

**Future Sasol** 

Q&A

## **Forward-looking statements**





These statements may also relate to our future prospects, expectations, developments and business strategies

Sasol may, in this document, make certain statements that are not historical facts and relate to analyses and other information which are based on forecasts of future results and estimates of amounts not yet determinable. These statements may also relate to our future prospects, expectations, developments, and business strategies. Examples of such forward-looking statements include, but are not limited to, the impact of the novel coronavirus (COVID-19) pandemic, and measures taken in response, on Sasol's business, results of operations, markets, employees, financial condition and liquidity; the effectiveness of any actions taken by Sasol to address or limit any impact of COVID-19 on its business; the capital cost of our projects and the timing of project milestones; our ability to obtain financing to meet the funding requirements of our capital investment programme, as well as to fund our ongoing business activities and to pay dividends; statements regarding our future results of operations and financial condition, and regarding future economic performance including cost containment, cash conservation programmes and business optimisation initiatives; recent and proposed accounting pronouncements and their impact on our future results of operations and financial condition; our business strategy, performance outlook, plans, objectives or goals; statements regarding future competition, volume growth and changes in market share in the industries and markets for our products; our existing or anticipated investments, acquisitions of new businesses or the disposal of existing businesses, including estimates or projection of internal rates of return and future profitability; our estimated oil, gas and coal reserves; the probable future outcome of litigation, legislative, regulatory and fiscal developments, including statements regarding our ability to comply with future laws and regulations; future fluctuations in refining margins and crude oil, natural gas and petroleum and chemical product prices; the demand, pricing and cyclicality of oil, gas and petrochemical product prices; changes in the fuel and gas pricing mechanisms in South Africa and their effects on prices, our operating results and profitability; statements regarding future fluctuations in exchange and interest rates and changes in credit ratings; total shareholder return; our current or future products and anticipated customer demand for these products; assumptions relating to macroeconomics; climate change impacts and our climate change strategies, our development of sustainability within our Energy and Chemicals Businesses, our energy efficiency improvement, carbon and GHG emission reduction targets, our net zero carbon emissions ambition and future low-carbon initiatives, including relating to green hydrogen and sustainable aviation fuel; our estimated carbon tax liability; cyber security; and statements of assumptions underlying such statements. Words such as "believe", "anticipate", "expect", "intend", "seek", "will", "plan", "could", "may", "endeayour", "target", "forecast" and "project" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and there are risks that the predictions, forecasts, projections, and other forward-looking statements will not be achieved. If one or more of these risks materialise, or should underlying assumptions prove incorrect, our actual results may differ materially from those anticipated. You should understand that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors and others are discussed more fully in our most recent annual report on Form 20-F filed on 31 August 2022 and in other filings with the United States Securities and Exchange Commission. The list of factors discussed therein is not exhaustive: when relying on forward-looking statements to make investment decisions, you should carefully consider foregoing factors and other uncertainties and events, and you should not place undue reliance on forward-looking statements. Forward-looking statements apply only as of the date on which they are made, and we do not undertake any obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

Comprehensive additional information is available on our website: www.sasol.com





# **BUSINESS OVERVIEW**

Fleetwood Grobler

## **Business highlights for HY23**





No fatalities

RCR

0,27

Positively impacting our communities



~550 MW

Renewable Energy
PPA's concluded in SA

**Successful** gas drilling results

30% GHG reduction plans
on track



Operational and macroeconomic challenges

Operational mitigation

plans underway

**Maintaining** 

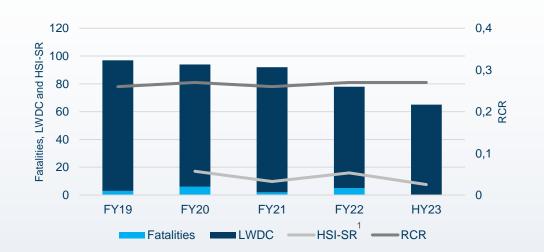
shareholder returns

**Business highlights** 

## Committed to zero harm ambition



#### **SAFETY**



- No fatalities since October 2021
- Ongoing HSI programme with a focus on leading indicators
- Cultural and behaviour change a key priority

### FIRES EXPLOSIONS AND RELEASES (FER)



- One major process safety incident US Ziegler unit fire
- FER-SR decreasing ongoing focus on process safety fundamentals
- Reduction in environmental incidents

Safety update

1. HSI-SR calculated from FY20 with implementation of new HSI programme

# Facing a broad range of challenges...





**Operating performance** 

# Operating challenges and macroeconomic factors impacting business performance





#### **ENERGY BUSINESS**

- 28% ▲ gross margin, driven by higher prices and demand offset by higher utility costs and coal purchases
- 5% ▼ Mining productivity; focused initiatives underway
- Mozambique drilling campaign ahead of plan
- 2% ▼ SO production, impacted by total planned shutdown, operational and coal quality challenges



#### **CHEMICALS BUSINESS**

- 12% ▼ gross margin, impacted by higher energy and feedstock prices
- 5% ▼ total sales volumes, impacted by weak macroeconomic environment & divestments in prior year
- Ongoing SA infrastructure and supply chain challenges
- Reduction in US & EU operating rates to meet weak demand



### Action plan underway to mitigate challenges

**Operating performance** 

# **Operational mitigation plan | SA**





# **Operational mitigation plan | International**





# **HY23 financial summary**





R32bn

**1**%

Cash generated by operations

R21bn

**▲** 5%

CHEPS

R24,55 per share

▲ 9%

**Interim dividend** 

R7,00 per share

Continued shareholder returns



Financial results impacted by operational and macroeconomic factors

**Financial highlights** 





# FINANCIAL PERFORMANCE

• Hanré Rossouw

# Volatility persists in the macroeconomic environment



# **HY23** 95 US\$/bbl **Brent crude oil** ▲ 24% from H1 FY22 17,33 R/US\$ average Exchange rate ▲ 15% from H1 FY22 47 US\$c/gal **Ethane** ▲ 27% from H1 FY22 1 232 US\$/ton **Polyethylene ▼20%** from H1 FY22 6,73 US\$/mmbtu Natural gas<sup>1</sup> 49% from H1 FY22

#### **LOOKING AHEAD**

Weaker demand growth

Continued supply chain disruptions

High inflation

SA structural constraints



Robust cost management

Disciplined capital allocation

Cash flow delivery

Agility and market responsiveness

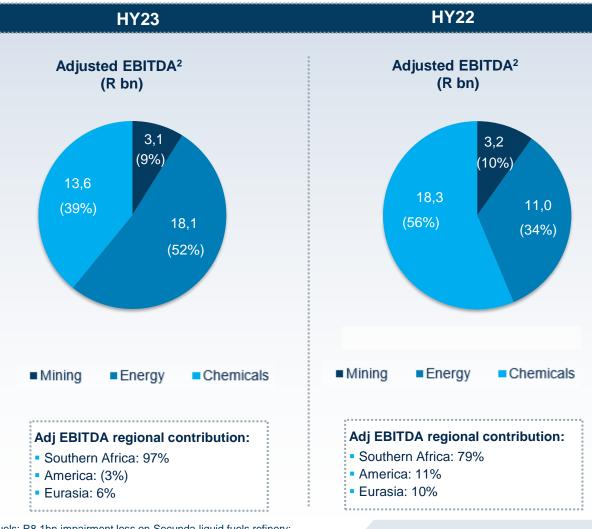
Financial performance

1. US Henry Hub

## **Group profitability by segment**



EBIT BY SEGMENT <sup>1</sup>		HY23 Rm	HY22 Rm	%
ENERGY	Mining	1 918	2 026	5▼
	Gas	3 503	7 619	54▼
	Fuels	5 103	5 730	11▼
CHEMICALS	Chemicals Africa	8 994	10 567	15▼
	Chemicals America	270	1 396	81▼
	Chemicals Eurasia	313	2 346	87▼
	Corporate Centre	4 103	(5 375)	>100▲
Earn	arnings before interest and tax (Rm) 24 204 24 3		24 309	-
Adjusted EBITDA (Rm)		31 995	31 803	1▲
Cash generated by operating activities (Rm)  Capital expenditure (Rm)  Core headline earnings per share (R)		21 318	20 326	5▲
		16 319	10 350	58▲
		24,55	22,52	9▲
Dividends per share (R)		7,00	_	>100 🛦



<sup>1.</sup>EBIT includes remeasurement items, mainly in HY22: Gas: R4,9bn gain on the disposal of our Canadian shale gas assets. HY23: Fuels: R8,1bn impairment loss on Secunda liquid fuels refinery; Africa: R0,9bn impairment loss on South African Wax value chain; America: R3,6bn reversal of the Tetramerization value chain impairment; Eurasia: R0,9bn impairment loss on Essential Care Chemicals CGU in Sasol China

Financial performance

<sup>2.</sup>Excludes the Corporate Centre EBITDA profit/(loss) in HY23 and HY22

## **Segmental performance**





## Mining

## ▼ 4% adjusted EBITDA

Lower productivity

Higher external coal purchases

Lower export sales



#### Gas

#### **▲ 3% adjusted EBITDA**

Higher intersegmental gas prices<sup>1</sup> and lower fixed cost

Asset disposals concluded in prior year



#### Fuels

#### ▲ 92% adjusted EBITDA

Higher crude oil prices and refining margins

Lower SO volumes



#### **Chemicals Africa**

## ▲ 10% adjusted EBITDA

Higher sales prices

Lower volumes and SA supply chain constraints



#### **Chemicals America**

## ▼ >100% adjusted EBITDA

Lower margins - increased feedstock and energy costs

Operational outages



#### **Chemicals Eurasia**

## **▼** 34% adjusted EBITDA

Lower demand - proactively reduced operating rates
Increased feedstock and energy costs

**Financial performance** 

1. Higher gas prices ex Mozambique driven by higher oil price

## **Volume outlook for FY23**





#### **ENERGY BUSINESS**

Mining productivity

900 - 1 000 t/cm/s

Full potential programme

Mozambique gas production

111 - 114 bscf

Benefitting from drilling campaign

Liquid fuels sales

52 - 55 mm bbl

Improved fuels demand

**SO** production

6,6 - 6,9 mt

Coal quality challenges Operational incidents **ORYX GTL utilisation** 

70% - 80%

Start-up of Train 2



**CHEMICALS BUSINESS** 

Chemicals
Africa
sales

0 - 4% higher

Improved operational & supply chain performance

Chemicals America sales

5 - 10% higher

Managing utilisation rates
Weaker demand

Chemicals Eurasia sales

Up to 20% lower<sup>1</sup>

Challenging macroeconomic environment

**Financial performance** 

<sup>1.</sup> Normalised for the disposal of the European Wax business

## **Progressing our Sasol 2.0 programme**



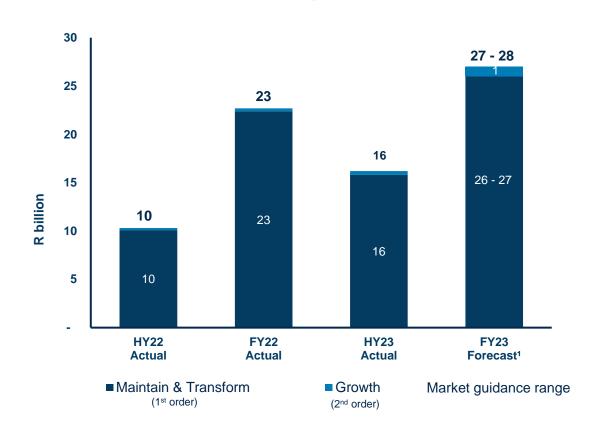


- 1. Baseline comparison to FY20 for cash fixed cost and gross margin; FY19 for working capital
- 2. Maintain and Transform capital spend, target of R20-25bn in 2020 real terms
- 3. Working capital on a rolling 12-month average

**Financial performance** 

## **Focused capital management**





- Capital spend ensuring safe and reliable operations while advancing our transformation goals
- HY23 Maintain and Transform capital of R16bn
  - SO total shutdown and ramp up of PSA activities
- HY23 growth includes Sasolburg green H<sub>2</sub> project
- Higher inflationary pressure impacting capital spend profile



## Disciplined capital allocation guiding our capital spend

Forecast based on R17,11/US\$ for FY23
 Capital expenditure is impacted by R/US\$ exchange rate – 10c change equals ~R60m impact in capital cost

**Financial performance** 

# Delivering on our capital allocation framework





Balanced capital allocation



Sustainable returns to shareholders



Pro-active balance sheet management



Optimising long term riskweighted returns

**Launch of Sasol Ventures** 

R7,00 per share interim dividend

Net debt US\$4,5bn<sup>1</sup>

Committed to continued deleveraging

**Robust liquidity profile** 

**Debt maturity profile optmisation** 

**Financial performance** 

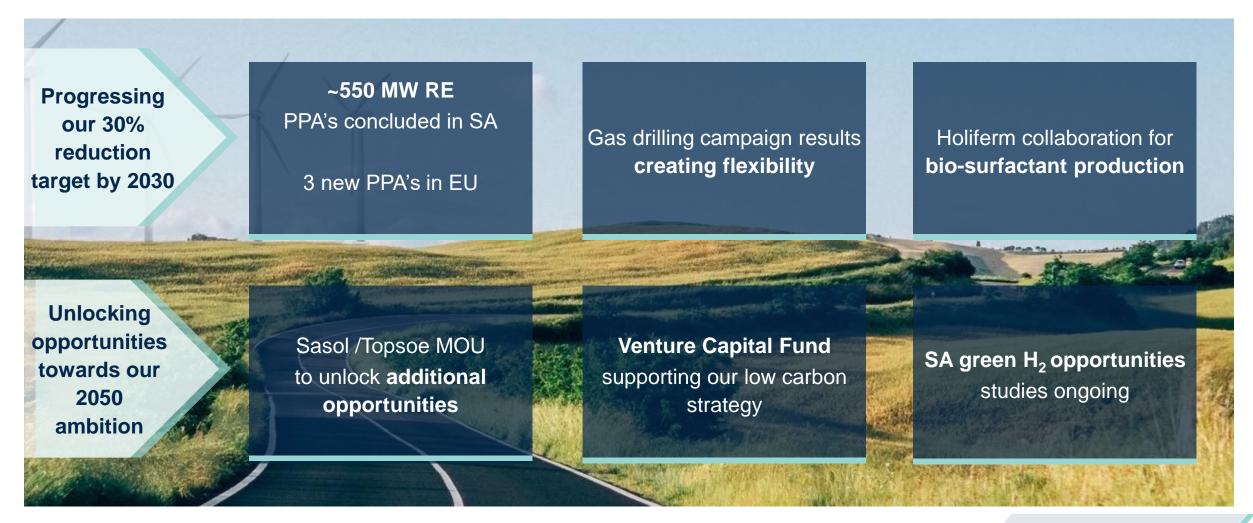
1. Excluding leases





# **Prioritising our decarbonisation journey**





Sustainability

# Sasol in society









1<sup>st</sup> Virtual **Techno-X** 

Providing career guidance on technical disciplines in SA

# Launch of **Bridge to work**

Aiding unemployed individuals in our communities to access meaningful work opportunities

# Inauguration of **Inhassorro Training Centre**

Training centre handed over to Mozambican Government



Committed to be a catalyst for positive change R780m spend on socioeconomic and skills development

**Sustainability** 

# Focus remains on reaching our Future Sasol ambition



- Zero harm
- Sasol 2.0 delivery
- Operational stability
- LCCP full potential
- Efficient capital structure
  - Enhanced cash flow
  - Competitive shareholder returns

- Net Zero ambition
- Leadership in green H<sub>2</sub> in Southern
   Africa

Sustainable FT technology solutions









### **Abbreviations and definitions**



Bscf	billion standard cubic feet	mm bbl	million barrel
CHEPS	Core headline earnings per share	mmbtu	million British thermal units
ESG	Environmental, Social and Governance	MOU	Memorandum of Understanding
FER-SR	Fires' explosions and releases – severity rate	mt	million tons
FT	Fischer-Tropsch	MW	Megawatt
Gal	Gallon	PPA	Power Purchase Agreement
GHG	Greenhouse gas	PY	Prior Year
H <sub>2</sub>	Hydrogen	RCR	Recordable case rate
HSI-SR	High severity injury – severity rate	RE	Renewable Energy
LCCP	Lake Charles Chemical Plant	SO	Secunda Operations
LWDC	Lost work day cases	t/cm/s	tons per continuous miner per shift

Adjusted EBITDA - Adjusted EBITDA is calculated by adjusting EBIT for depreciation, amortisation, share-based payments, remeasurement items, change in discount rates of our rehabilitation provisions, all unrealised translation gains and losses and all unrealised gains and losses on our derivatives and hedging activities.

Core HEPS - Core HEPS is calculated by adjusting headline earnings with non-recurring items, earnings losses of significant capital projects (exceeding R4 billion) which have reached beneficial operation and are still ramping up, all translation gains and losses (realised and unrealised), all gains and losses on our derivatives and hedging activities (realised and unrealised), and share-based payments on implementation of Broad-Based Black Economic Empowerment (B-BBEE) transactions

<sup>\*</sup> All variances disclosed are in comparison between the first half of 2023 and the first half of 2022

## **Additional information**



#### **ORDINARY SHARE**

JSE: SOL

■ ISIN: ZAE000006896

#### **ADR**

NYSE: SSL

■ ISIN: US8038663006

Cusip: 803866300

Ratio DR:ORD – 1:1

Depositary: BNY Mellon

## **Investor Relations**



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