# SASOL PRESIDENT AND CHIEF EXECUTIVE OFFICER SIMON BALOYI

## SASOL CHIEF FINANCIAL OFFICER HANRÉ ROSSOUW

# 2024 ANNUAL FINANCIAL RESULTS PRESENTATION LIVE WEBCAST SCRIPT

TUESDAY, 20 AUGUST 2024 JOHANNESBURG

# SLIDES 1 – 3: Cover | Agenda | Forward-looking Statements INTRODUCTION:

Good morning and welcome to Sasol Limited's financial year 2024 annual results presentation.

Thank you for dialling in and listening to our announcement. My name is Tiffany Sydow from Investor Relations. With me is:

- Simon Baloyi, President and CEO of SASOL, and
- Hanré Rossouw, Chief Financial Officer

#### **CLICK SLIDE**

Simon will start today's presentation, with some opening remarks and an overview of business performance.

The financials will be covered in more detail by Hanré. Simon will then conclude on strategy.

We will have a Q&A session immediately after the presentation through the webcast and teleconference facilities we are using today.

#### **CLICK SLIDE**

Before we get into the main agenda I'd ask that you please take note of our 'FORWARD LOOKING STATEMENT' shown on the slide. Please peruse in your own time and note the important information regarding statements that are made in this presentation.

#### **CLICK SLIDE**

Thank you and now handing over to Simon to commence his presentation.

#### **SLIDE 4: BUSINESS OVERVIEW**



Good day everyone and welcome.

In the past five months – since I started my tenure as President and CEO – I have drawn on 20 years' of Sasol experience, to implement a few decisive actions, to bring about meaningful change.

Let me share a few examples with you.

In April, I commenced streamlining of Sasol's operating model. This entailed revising the portfolios of the Group Executive Committee, and senior leadership layers.

These changes were made to improve accountability, collaboration and to help create a clearer focus between the business of today, and the business of the Future.

Regarding strategy, we have already defined a framework, to guide our priorities and ambitions. This framework has 2 pillars: (one) strengthen and grow; and (two): transform. I'll touch on this in more detail shortly.

Furthermore, recognising the urgent need to improve our short-term performance, I implemented focus areas to unlock opportunities. This enabled us to deliver a strong fourth quarter performance.

My vision for Sasol, is to build a profitable and sustainable business.

We must achieve this vision by safely delivering value to our shareholders, customers and communities through inspired people.

I am deeply honoured to lead Sasol at this pivotal moment. Team Sasol is fully committed to ensure that we thrive, as the pioneers of our great company had intended.

SLIDE 5: Safely delivering today... shaping tomorrow

Safely delivering today... shaping tomorrow



We have an excellent portfolio of global assets, a solid customer base and integrated technologies. But what truly excites me, is the incredible PEOPLE of Sasol. With nearly 30 000 employees worldwide, united by a shared purpose, Team Sasol is the true driving force behind our success.

It is for this very reason I am saddened that, we did not send all our team members safely home during FY24. This is not acceptable. Safety is a critical issue and I will spend more time on this topic shortly.

Looking at the two pillars I mentioned earlier, we are advancing with great urgency to strengthen our foundation, step up performance and move towards full potential.

This underpins our ambition: to strengthen and grow the business and then drive its transformation. Recent improvements in our operational stability are early signs of progress towards strengthening our foundation.

At this early stage of my tenure, there are three key messages I would like to share with you.

Firstly, I have a clear vision for Sasol, to build a resilient and sustainable business that delivers value for all our stakeholders.

Secondly, our recent actions are making an impact, but there's more that must be done to strengthen and grow our foundation business.

And finally, we must transform Sasol for long term sustainable performance by building on our strengths.

Towards the latter part of my presentation, I will circle back to strategy and our longer-term outlook.

While I am confident that we can leverage Sasol's strengths, our future aspirations must be grounded in what is realistic and achievable. This work requires more time to develop.

We will provide greater clarity at our next capital markets day planned for Q4 FY25.

**SLIDE 6: Committed to sending everyone home safely** 



Turning to safety, as I mentioned earlier, our performance is not acceptable.

Having spent many years in operations, directly interacting with our frontline team members and service providers, I have firsthand knowledge of how much their families mean to them.

This deepened my commitment that everyone of us must return home safely, to our loved ones each day. The fact that we are not achieving this, weighs heavily on my heart.

While we experienced lower hospitalisations and less lost workday cases compared to FY23, we suffered five tragic fatalities.

The colleagues we lost in FY24 are:

 Francois Lubbe, a 25-year-old Electro Mechanic Artisan from Syferfontein Mine.

- Dumisani Dumile, a 36-year-old scaffold builder from Secunda.
- Xolani Dube, a 43-year-old Continuous Miner Operator from Bosjesspruit Mine.
- Sfiso Maduna, a 32-year-old industrial cleaning supervisor from Secunda.
- Mthobisi Mahlobo, a 31-year-old Shuttle Car Operator from Thubelisha Mine.

I am also saddened to report that last week, we lost 36-year-old Mzwandile Dlamini, a scaffold builder from Secunda.

I am choosing to share more than just names, as a way to honour these colleagues. They were our employees, but they were also sons, husbands, fathers, and community members, among many other roles.

Each incident and loss we suffer is simply one too many and we are leaving no stone unturned to reverse this trend.

We have intensified our efforts to ensure that everyone is adhering to the right operational rigour, with numerous interventions underway.

Safety is a crucial leadership matter. We are actively increasing the presence of leaders in the field, to confirm that systems are working as designed.

Our leaders are engaging and supporting their teams to remove barriers to a safe working environment.

I have mandated that all people on site - regardless of rank or positionto speak up and stop work if they see unsafe practices or safety risks. With the full support of Team Sasol, these actions will further embed a culture where safety is at the forefront of everything we do – to ensure that no one is left behind.

**SLIDE 7: Strengthening our foundation** 



I will now unpack a few salient aspects of our FY24 business performance.

We saw operational improvements in the fourth quarter. This contributed to the increase in production and sales volumes compared to FY23.

As Team Sasol, we understand that the performance of one quarter alone is not enough. We must be consistent in our delivery to ensure that we meet our targets.

Let me share a few notable highlights with you from FY24:

Our mining full potential programme is nearing completion. The benefits of this are reflected in the productivity gains.

While productivity targets in certain sections have been met, and even exceeded, we have identified opportunities to further improve the lagging sections.

We are fully unpacking these opportunities and will provide feedback at our FY25 half year results.

A significant milestone was achieved in Mozambique with early gas flow from the PSA Initial Gas Facility.

We continued with our improvement interventions at Secunda Operations focusing on equipment availability and operational stability.

I am also delighted that our Sasol Rewards loyalty programme has reached an impressive 1,8 million subscribers, since launching 2 years ago. This programme contributed to our increase in retail fuel sales performance, despite an overall decrease in sales volumes.

Internationally, we continue to manage the utilisation rates of our assets in response to weak demand. We are also focusing on increasing volumes of our high-margin products.

Lastly, I am pleased to announce the successful conclusion of our appeal related to Clause 12A of the Minimum Emission Standards in South Africa. This allows us to proceed with the implementation of our load-based integrated solution to reduce sulphur dioxide emissions in Secunda from 1 April 2025.

### **SLIDE 8: Stepping up delivery**



FY25 will be about stepping up delivery as we progress our pathways to full business potential. Let me spend a few minutes on some of the specifics we are focusing on.

In Mining, our benchmarking indicates that supply from our own mines remains the most cost competitive for our value chain. Consequently, our focus will be on improving our own volumes, reducing unplanned coal purchases, and reducing production costs.

We will achieve this by increasing capacity at our mines, and creating deployment flexibility. Additionally, we are implementing our Coal Quality Improvement Programme, which focuses on coal and blend quality. A final investment decision on our destoning solution will also be made later this calendar year.

As we refine our delivery plans, we will shift our focus from tracking productivity at Mining to ensuring we maximise saleable production tons at the lowest possible cost.

Operational stability and rigour is key at our South African operations. This includes the execution of successful shutdowns and optimising external spend.

International Chemicals is undergoing a reset journey as we target various opportunities. Our journey began in April 2024 with the appointment of Antje Gerber as EVP: International Chemicals.

In FY25 we will maintain momentum by focusing on improving efficiency and driving targeted innovation. We will enhance our go-to-market model to better align with evolving consumer demands.

We will also provide more competitive solutions to our customers. Additionally, we will review and asses our asset portfolio. Here, we will take decisive actions on underperforming assets to ensure robust returns comparable to our peers.

In Southern Africa marketing and sales, we aim to enhance margins through optimised channel placement and improving customer value proposition.

On the regulatory front, risks to our business persist, and managing these through proactive engagements with critical stakeholders remains a priority.

Flexibility in our strategy is also being considered to allow us to respond effectively to evolving regulations and policies.

Slide 9: FY25 priorities



Our FY25 priorities are well-aligned with our goal to strengthen our foundation business. This is underscored by safety, cash generation and customer centricity.

We are also building stakeholder confidence and driving sustainability.

In our commitment to financial resilience, we are focused on enhancing our cash generation and deleveraging. This we will do through improving margins and enhancing our cost competitiveness.

Customers are pivotal to our continued success and our promise to meeting their quality, service, timing, and innovation needs remains unwavering.

We will progress our plans to reduce our greenhouse gas emissions and carbon intensity. We are already seeing opportunities to optimise the

GHG roadmap – also known as the Emission Reduction Roadmap – for our South African value chain.

We look forward to sharing more detail on this at our capital markets day.

We recognise that we cannot achieve our goals alone. Our stakeholders are crucial to our future, and we are working diligently to deliver on all our promises.

SLIDE 10: Evolving our business to achieve our potential



To conclude the first part of my presentation today, I will summarise the journey we are on.

The focus in FY24, was to position the organisation for effective delivery. One of my first priorities was to streamline our operating model to improve focus, accountability and collaboration.

Looking to FY25, we must step up delivery as we define credible pathways to full performance and strengthen our balance sheet.

We now have a more robust organisation that is better positioned to drive improved performance, in our journey to reach full potential.

As part of this, we will uphold rigorous cost and capital management practices, to foster a culture of continuous business improvement.

In this regard we have updated our dividend policy, which Hanré will discuss later. This change aligns dividends more closely with cash flow. While it will impact near term-payments, we remain committed to delivering shareholder returns.

Beyond FY25, we will continue to prioritise operating performance, while intensifying our focus on delivering Future Sasol. Our efforts will be centred on pursuing value creation that aligns with our sustainability goals and drives growth.

I am confident in our ability to succeed and excited to lead Team Sasol towards achieving success in FY25 and beyond.

On that note, I now hand you over to Hanré to unpack our financial performance in greater detail.

Slide 11: Financial overview



Thank you Simon, and good morning ladies and gentlemen.

As Simon has highlighted, we have navigated through significant challenges and achieved some improvements in the second half of the financial year. Despite these improvements, our financial results were impacted by a range of factors owing to operational issues and the challenging macro environment.

### SLIDE 12: Responding to a volatile macro environment



Let me start with the macro environment that we had to navigate this financial year.

Oil prices continued to soften in the second half of the financial year, decreasing by 3 percent when compared to the prior financial year, which was partially offset by a 5 percent weaker rand.

A 2 percent increase in the rand oil price was realised compared to the prior year. However, the closing exchange rate was stronger, which positively impacted the translation of our US dollar denominated debt.

We observed a 13 percent increase in petrol differentials, but diesel differentials were down 22 percent compared to last year, negatively impacting our Fuels business.

We continued to see some respite in lower ethane and energy input costs contributing to slightly improved margins in our international chemicals business, however energy input costs remain elevated compared to historic levels.

Sasol achieved polyethylene prices decreased by 8 percent due to persistent weak demand and global over supply.

Looking ahead, we expect continued pricing and demand volatility in the short term given the uncertain global market sentiment and ongoing geopolitical events.

These challenges require continued agility and efforts to adapt to market demand and enhance margins.

We must also maintain our cost and capital discipline through our business transformation programme.

## **SLIDE 13: Group profitability**



Turning to the results for the financial year 24.

The underlying operating performance was mostly in line with the revised market guidance.

Despite the improved business performance in the second half of the financial year, we experienced a significant decrease in our cash generation and profitability compared to the prior year.

Cash fixed costs increased by 1 percent, well below inflation.

Excluding inflation and exchange rate movement, cash fixed costs decreased by approximately 5 percent, reflecting focused cost reduction initiatives.

Adjusted EBITDA and cash generated by operations decreased by 9 percent and 19 percent respectively.

However, it's important to highlight the substantial improvement in the second half of the year compared to the first half.

A loss before interest and tax was realised, which was negatively impacted by non-cash adjustments, most notably the impairment in the Chemicals America segment relating to the specialty chemicals cash generating unit of 46 billion rand net of tax.

The impairment reflects revised assumptions incorporating a weaker outlook for the value chain including ethane, ethylene and other product prices due to slower-than-anticipated demand recovery.

Persistent oversupply is likely to have a prolonged impact on prices and margins. Additionally, we've also seen higher discount rates further impacting the value in use.

Although impairments are of course a non-cash adjustment, management remains committed to claw back value through various initiatives to improve the business performance of the International Chemicals business and our broader portfolio.

Our capital spend of 30 billion rand decreased by 2 percent compared to the prior year and ended lower than market guidance, mainly due the continued optimisation of our capital portfolio and the postponement of low-risk projects.

It is key to note that the lower capital spend was without compromising on the maintenance and reliability of our assets.

Although free cash flow for the financial year decreased by 60 percent compared to prior year, we saw a significant improvement from a negative 6 billion rand in the first half to a positive 8 billion rand free cash flow at the end of the financial year. This reflects the resilience and resolve of Team Sasol, and I have full confidence that we can step up the performance going into the next financial year.

The Board has taken the tough decision to pass on the final dividend for financial year 24, bringing the full year dividend to R2 per share. We revised our dividend policy, which I will talk more about a few slides later.

#### **SLIDE 14: Business contribution**

1. Excludes the Corporate Centre EBITDA profit/(loss) in FY24 and FY23

#### sasol 🞎 **Business contribution** FY24 Similar segmental contribution in FY24 to FY23 Adjusted EBITDA<sup>1</sup> Adjusted EBITDA<sup>1</sup> R66bn Diversification of Energy/ Chemicals portfolios & geographies supports overall performance and risk Energy business supported by a stable oil price; performance gap to full potential still exists Marginal increase from international chemicals - continued softer market conditions ■ Mining ■ Energy ■ Chemicals Adj EBITDA regional contribution Adj EBITDA regional contribution: ■ Eurasia: 3%

It is important to recognise how the diversification of our portfolio across the Energy and Chemicals sectors enhances the overall stability and performance of our business and mitigates risk.

This diversification has proven beneficial, reducing the impacts of low oil prices in the past and currently mitigating the effects of low chemical prices and softer market conditions.

Our Energy business, supported by stable oil prices, continues to underpin our profitability, although there remains a performance gap to reach its full potential.

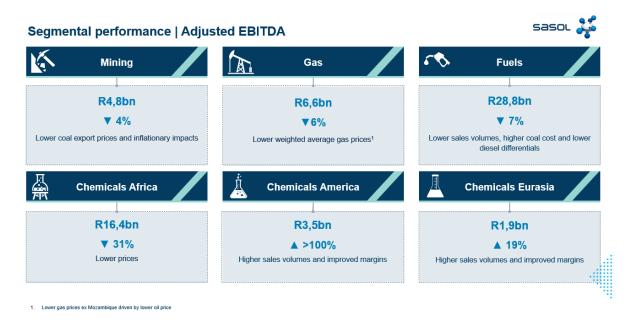
We are implementing targeted plans to ensure we fully leverage the favourable market conditions provided by stable oil prices.

In our Chemicals business, the slight increase in performance from our international segments is encouraging, especially given the challenging global economic climate. We will continue the Reset of the International

Chemical business, improving the overall contribution to the group going forward.

By consistently evaluating and reviewing our portfolio, we aim to achieve robust returns from both businesses, allowing us to navigate economic challenges and pave the way for sustained profitability.

SLIDE 15: Segmental performance



Now shifting our focus to the variance in Adjusted EBITDA compared to the previous year across the business segments, beginning with the Energy segment.

Our Mining business saw a 4 percent decline versus prior year, largely due to lower export coal prices and higher external coal purchase prices, partly offset by higher internal transfer prices.

We continue to focus on the Mining turnaround interventions which Simon referenced earlier, to increase output and improve cost competitiveness. Our Gas business was down by 6 percent, mainly due to lower weighted average gas prices.

The lower weighted average gas prices were driven by gas prices from Mozambique linked to the lower oil price.

This was partially offset by increased sales volumes, driven by the additional wells that came online last year and the initial gas flow from the PSA license.

In our Fuels segment, adjusted EBITDA fell by 7 percent, mainly due to lower sales volumes and lower diesel differentials, partly offset by a stronger rand oil price and Natref refining margins.

Turning to the Chemicals business:

Chemicals Africa decreased by 31 percent due to lower dollar- based sales prices.

This was partially offset by the higher sales volumes for the year.

In Chemicals America, adjusted EBITDA increased by more than 100 percent to approximately 3,5 billion rand due to higher sales volumes and improved ethylene and derivative margins as feedstock and energy costs reduced.

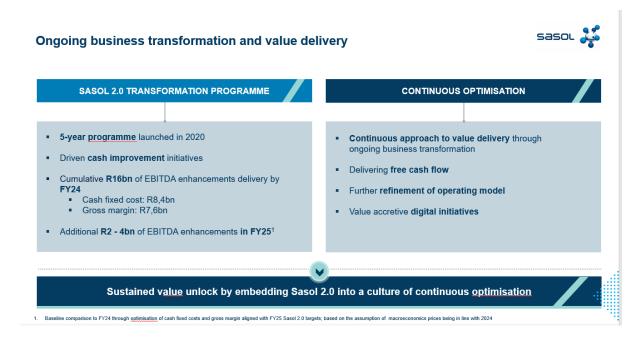
Chemicals Eurasia increased by 19 percent due to higher sales volumes and margins driven by lower energy and feedstock costs.

Margins however still remain lower compared to historical levels.

The improved performance in our international chemicals business represents some positive momentum in the current macro environment.

We are also taking proactive self-help steps to reposition this business to be more resilient in the longer-term.

### **SLIDE 16: Ongoing business transformation and value delivery**



We launched our Sasol 2.0 transformation programme in 2020, which was designed to drive cash improvement initiatives and enhance profitability.

By financial year 24, we successfully delivered a total of 16 billion rand of EBITDA enhancements, which has given us more headroom to withstand the impact of the volatile economic environment and higher inflation.

We target an additional 2 to 4 billion rand of EBITDA enhancements in financial year 25 through further cash cost savings and gross margin enhancements.

This will mark the successful completion of the Sasol 2.0 programme.

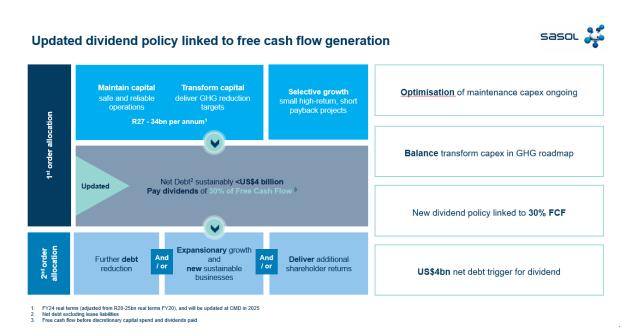
Going forward, we will implement a continuous optimisation approach to business transformation, emphasising sustained cost management and ongoing margin improvement.

This involves embedding the principles of Sasol 2.0 into a culture of continuous optimisation, ensuring ongoing free cash flow delivery.

With our streamlined business structure, the new operating model will enhance our effectiveness and improve how we manage the business.

Our ongoing commitment to continuous optimisation will ensure that Sasol remains resilient and competitive in an ever-evolving global market.

# SLIDE 17: Updated dividend policy linked to free cash flow generation



Shifting our focus to our capital allocation framework, which remains pivotal to our investment decisions and the foundation of our financial strategy.

Turning first to our dividend policy - a topic of considerable importance and one that we have engaged extensively on with shareholders.

The significant disconnect between headline earnings and actual cash flow generation, alongside elevated leverage levels, has necessitated a revision in our dividend approach.

Under this new policy, dividends will be calculated based on free cash flow before discretionary capital and dividends paid.

It's important to note that dividends will only be distributed provided our net debt remains below 4 billion US dollars on a sustainable basis.

This threshold is critical as it supports our overarching goal of deleveraging the balance sheet and creating financial flexibility.

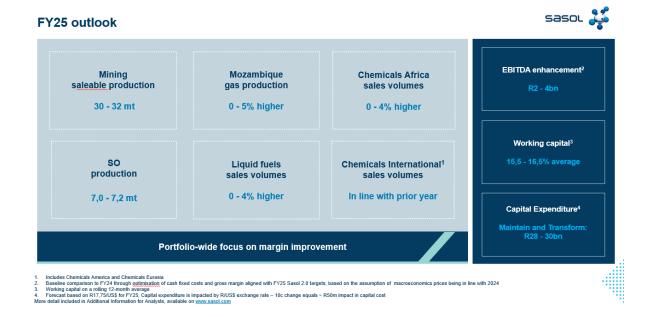
Unfortunately, as I noted earlier given we ended the period marginally above the 4 billion US dollar threshold, we did not declare a final dividend for the period further to the 2 rand per share interim dividend.

We are committed to strengthening the balance sheet with the solid action plans Simon unpacked earlier to improve future cash flow generation and deliver sustainable shareholder returns over the long term.

We continue to refine our approach to maintenance capital, optimising spend while ensuring the safety and reliability of our operations.

Additionally, we are carefully balancing our "transform" capital to enable our GHG emission reduction roadmap, thereby balancing our commitments to sustainability, growth, and delivering value to our shareholders.

#### **SLIDE 18: FY25 outlook**



Looking ahead to the financial outlook for financial year 25:

In Mining, as Simon previously highlighted, we are shifting our focus from productivity metrics to closely tracking saleable production and optimising the associated production costs.

For financial year 25, we project saleable production to between 30 and 32 million tons.

In Mozambique, gas production is expected to increase by up to 5%, supported by the additional volumes from the PSA license.

The slight improvement in Mining and increased gas volumes is projected to increase production from Secunda Operations to between 7 and 7,2 million tons.

In terms of sales, we anticipate a 0 to 4 percent increase in volumes for Liquid fuels and Chemicals Africa compared to the previous year.

For our International Chemicals business, we expect combined volumes from the US and Eurasia to be in line with the previous year with a focus more on improving margins through optimising sales mix and reducing cost.

Working capital to turnover ratio is expected to remain stable at 15,5 to 16,5 percent on a rolling 12-month average, ensuring optimal inventory levels.

Capital expenditure for "maintain and transform' is forecasted to be between 28 and 30 billion rand.

This includes peak PSA and environmental compliance spend. Additionally, we have included approximately 1 billion rand towards growth-focused projects, including those in our Zaffra Joint Venture.

Following the streamlining of our executive portfolios, our businesses are now managed as "Southern Africa Energy and Chemicals", which effectively includes the Southern Africa value chain, and "International Chemicals", which combines our American and Eurasian chemicals businesses.

More detail on the disclosure related to our new operating model will be provided later in the calendar year.

In conclusion, as we navigate through financial year 25, our strategic initiatives are set to strengthen our operational efficiency and ensure strict cost and capital management.

This set of results will be my last message as the outgoing CFO, and I am grateful for the opportunity to have been part of this dynamic organisation. Thank you to my colleagues, especially the Finance team, for your support and unwavering dedication.

I am pleased to hand over the baton to Walt Bruns who succeeds me as CFO and I am confident that he is well positioned to lead Team Sasol towards future success.

I will now hand back to Simon to conclude with our longer-term strategic outlook.

#### **SLIDE 19: Strategy overview**

# SLIDE 20: Refining our strategic approach to deliver our full potential

Refining our strategic approach to deliver Future Sasol





Thank you Hanré.

As I mentioned earlier, we are committed to unlocking the full potential of our business and building a more sustainable Future Sasol.

To achieve this, we are refining our strategy to proactively address challenges.

We will also leverage our competitive advantages to seize opportunities.

As I shared at the outset, our strategic framework revolves around the two pillars: 'Strengthen and Grow' and 'Transform'.

#### To recap:

- In the short term, we will focus on enhancing delivery from our core businesses and maximise cash flow.
- In the medium term, we aim to maintain this performance while scaling transformation opportunities.
- Over the long term, we plan to optimise and transform our portfolio.

This we will do by leveraging existing assets and exploring new sustainable growth opportunities.

**SLIDE 21: Committed to a balanced and measured approach in transforming our business** 



Our environmental commitments remain central to our strategy.

Here we need to maintain a balanced and measured approach, across our People, Planet and Profit goals.

This ensures that every strategic decision we make supports our environmental ambitions, social responsibility AND returns to shareholders.

As always, we welcome ongoing input from all stakeholders as we optimise our approach to transforming our business.

I look forward to this work progressing and sharing more details at our capital markets day in 2025.

Regarding the energy transition, this is influenced by multiple factors, including the imperative for energy security and a Just Transition.

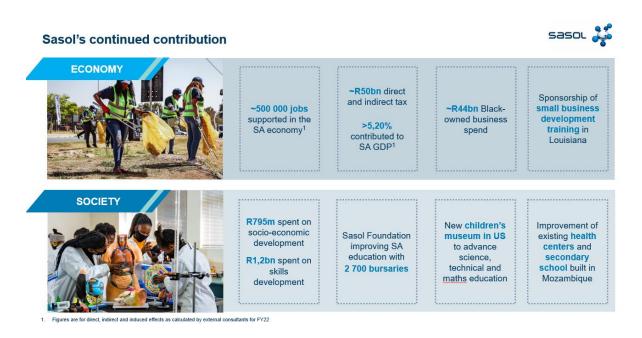
By remaining agile and responsive, we are adapting to these changes and shaping our strategic objectives.

Given this context it is essential that we optimise the execution of our GHG roadmap. This is to ensure we maximise value from Secunda Operations for energy security and to enable a Just Transition.

Transformation is not just about responding to change; it is about seizing new opportunities. We are focused on identifying, and building scalable growth opportunities around new sustainable value pools.

In summary, we are adapting our plans to address today's realities, and create a more resilient business for tomorrow.

#### SLIDE 22: Sasol's continued contribution



Let me now touch on a few aspects of Sasol's continued contributions.

Sasol makes a very significant contribution across various sectors and regions where we operate. This includes producing essential everyday products and making substantial socio-economic investments.

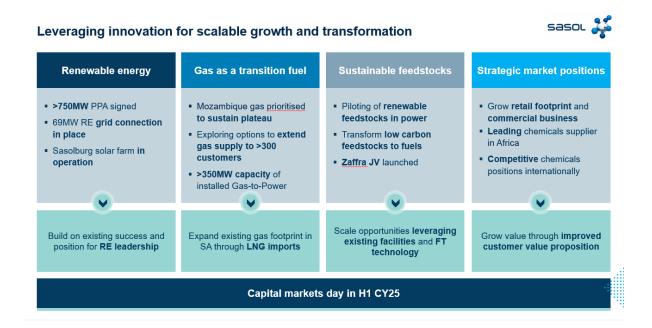
We also play an important role in critical value chains such as agriculture, liquid fuels, chemicals and mining.

A recent study confirmed, that our direct, indirect and induced employment contribution in South Africa is in the order of 500 000 people, looking at only backward integration. This number will increase significantly if both backward and forward integration are considered.

Over the past 5 years we invested 4,2 billion rands globally in our social impact programmes. It is our intent that this company will continue to drive meaningful contributions.

We fully intend upholding our integral role in the prosperity and socioeconomic development of the communities and countries in which we operate.

# SLIDE 23: Leverage innovation for scalable growth and transformation



While we refine our strategy, in preparation for our next capital markets day, we are not standing still.

We continue to progress our renewable energy commitment of 1 200 megawatts by 2030. To date, we have signed over 750 megawatts of Power Purchase Agreements, some of which are in construction and will come online in the near term.

The commissioning of Msenge Emoyeni wind farm is nearly finished. We look forward to this farm supplying 69 megawatts of renewable energy by October 2024, to our Sasolburg Operations.

This marks a significant milestone in our commitment to sustainable energy. Moving forward, we aim to build on this success, and we are exploring options to position ourselves as leaders in renewable energy projects.

This will not only help us reduce our carbon footprint, but also support South Africa's energy pathway.

Additionally, natural gas serves as a crucial transition fuel in both Sasol and South Africa's energy mix.

In line with this, we continue to optimise and mature projects in southern Mozambique. These efforts aim to extend our gas plateau, to supply our customers, for as long as feasibly possible.

Through this, we are pleased to confirm that we can continue the supply of natural gas and methane rich gas to our customers up to the end of FY27

As previously communicated, gas in the south of Mozambique is running out. To close this gap, and in response to our country's energy needs, we are investigating the potential for future LNG supply.

A critical factor for enabling LNG supply is securing confirmed demand, which will support the development of an LNG terminal and its associated infrastructure.

This terminal will also pave the way for other customers to come online in future.

Innovation in feedstocks is pivotal for our transformation. We are actively piloting the use of renewable feedstocks in power generation and transforming these feedstocks into fuels.

By scaling these opportunities in the future, and leveraging our existing facilities and our Fischer-Tropsch technology, we can diversify our feedstock mix.

In March 2024, we also launched Zaffra, the joint venture with Topsoe, aiming to become a player in the aviation industry by focusing on the development and delivery of Sustainable Aviation Fuel.

As mentioned, we will provide more detail on these exciting developments next year at our capital markets day.

**SLIDE 24: Leading to a more resilient Sasol** 



As we look towards the future, our goal is clear: Build a sustainable Sasol, which is profitable and adaptable in future.

By embracing agility, we will ensure that Sasol remains robust and capable of navigating the complexities and challenges of the changing energy landscape.

This includes our commitment to reducing our greenhouse gas emissions and the carbon intensity of our operations.

Our journey is one of strengthening and growing, and through innovation driving transformation towards Future Sasol.

I am both excited and confident that, together, we will build an even greater Sasol. I firmly believe that our future will surpass our past achievements.

On that note, I am delighted to announce Walt Bruns as our new Group CFO.

At the same time, I would like to extend our heartfelt thanks to our outgoing CFO, Hanré Rossouw, who steered our financial outcomes over the last 2 years.

It's been a pleasure to present my first set of results today. My executive team and I look forward to further discussion in the conference call shortly.

## **SLIDE 26: THANK YOU**



This concludes our results presentation for today.

We will commence with the question-and-answer session after a short 5 minute break.

<END>