

THE SASOL BUSINESS INCUBATOR (SBI)

Quick Information Sheet



SASOL
reaching new frontiers

INTRODUCTION

The Sasol Business Incubator (SBI) is located at the Eco-industrial Park in the industrial heart of Sasolburg and was developed through a public-private partnership between Sasol and the Department of Trade and Industry (the dti) to accelerate the successful development primarily of local start-up small, medium and micro enterprises (SMMEs). The objective is to promote the sustainability of start-up SMMEs by providing an array of business, technical and financial related support solutions together with fully equipped manufacturing facilities, essential business infrastructure and a network of experts and services.

Sasol Business Incubator Main Building



The facility comprises five main areas including:

1. A 2 000m² double storey Main Building consisting of conference, meeting and training venues, an entertainment area and offices for service related enterprises.
2. SBI One is a 500m² area divided into three general, small scale manufacturing spaces and 12 Incubatee offices.
3. SBI Two is a 500m² area that has a large chemical storage and dispensing facility, four partitioned spaces for manufacturing of chemicals and cosmetics, four final product storage spaces, a central facility for packaging and labelling, a raw material storage space and a small laboratory for general analysis.

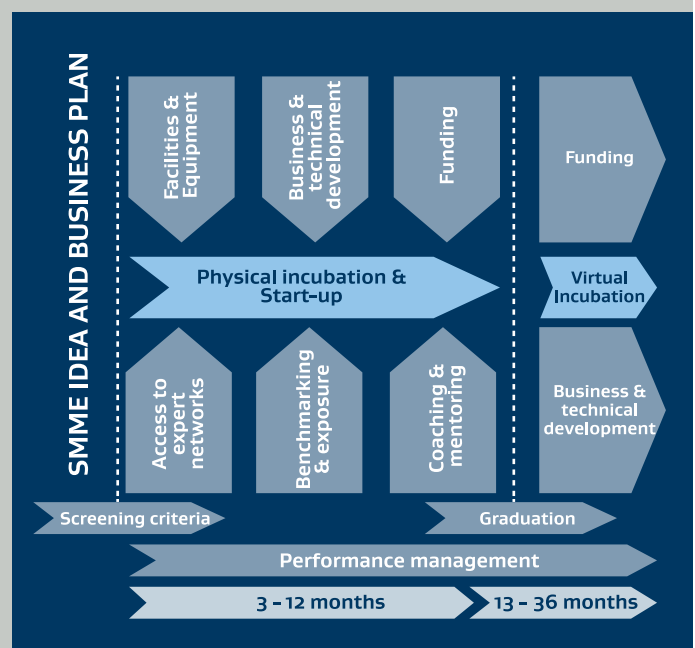
4. SBI Three is a 450m² area that contains three partitioned spaces and a communal production area for the manufacturing of plastic products.
5. SBI Four is a 450m² area allocated as a single space for mechanical fabrication.

The intention is to enable and host a sustainable economic ecosystem comprising a diverse mix of SMMEs, service providers and stakeholders that can support each other as well as other businesses located in the Eco-industrial Park.

VALUE PROPOSITION

The incubation model supports SMMEs in two distinct phases namely – physical and virtual. Physical incubation support ranges from 3 to 12 months during which time they should graduate and leave the incubation facility with the intention of establishing their enterprise in the Eco-industrial Park. During the virtual phase, the SBI team of Incubator Specialists will continue to support these enterprises for 24 months to ensure sustainability.

BUSINESS INCUBATOR OPERATING MODEL



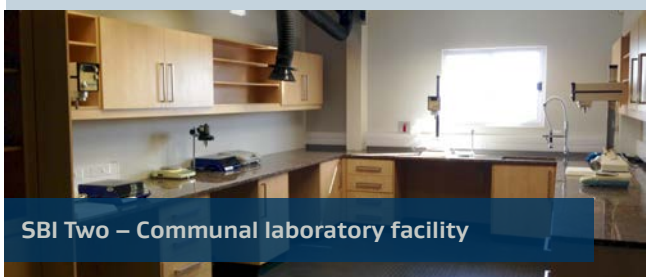
BUSINESS DEVELOPMENT SUPPORT

The SBI team of Incubation Specialists will guide each Incubatee during, the start-up and commercialisation of their enterprise and will also provide or facilitate the following services to the SMMEs:

- Funding solutions
- Coaching and mentoring
- Access to expert networks
- Monthly engagement sessions and workshops

OFFICES AND INFRASTRUCTURE

Excellent, serviced office space is available to Incubatees at an affordable rate. The rate includes shared access to resources and facilities including admission control and security, receptionist, telephone, fax machine, Wi-Fi network, computer, printer, cleaning service, maintenance and beverages (tea and coffee). In addition, the four conference rooms on the ground floor are available to hire on an hourly basis.



FUNDING SOLUTIONS

Depending on the development requirements of the enterprise in the incubation programme, development funding may be afforded to assist the enterprise in the start-up process.

This could amongst others include, but is not limited to, development funding for training, quality management systems, Safety, Health and Environment (SHE) processes, Human Resources (HR) support, branding, corporate identity and marketing. If the business is awarded a contract with Sasol and becomes a Sasol supplier then the Siyakha Loan Funding facility may be considered.

MINIMUM REQUIREMENTS FOR OCCUPANCY AT THE SASOL BUSINESS INCUBATOR SBI

All	Business registration documentation - available or in progress.
All	>51% Black Ownership.
All	Willing to operate business from the SBI on a daily basis.
All	Qualifications/skills: <ul style="list-style-type: none"> - Relevant tertiary or technical qualification such as NTC or B-degree; or - Skills experience – evidence provided of minimum of nine months experience in relevant service sector; or - Certification from relevant industry accreditation body.
All	Business concept or plan.
Main Building	Start-up or supplier that contributes to the SBI ecosystem.
SBI One - Four	Start-up with no market share or commercialised products.
SBI One	General, small scale manufacturing activity.
SBI Two	Chemical and/ or cosmetic formulations available for production.
SBI Three	Moulds to produce plastics products.
SBI Four	Engineering drawings and specifications available for production.



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