

SASOL LIMITED GROUP
Production and sales metrics
for the year ended 30 June 2015

		Full year 2015 Unaudited	Full year 2014 Audited	Full year 2013 Audited
MINING				
Production				
Saleable production	mm tons	39,2	39,7	38,6
External purchases				
	mm tons	5,1	5,4	5,4
Internal sales				
Energy	mm tons	25,0	23,7	23,9
Base Chemicals	mm tons	12,1	12,9	12,6
Performance Chemicals	mm tons	4,6	5,0	5,4
External sales				
International and other domestic	mm tons	3,4	2,9	2,6
EXPLORATION AND PRODUCTION INTERNATIONAL (EPI)				
Production				
Natural gas - Canada	bscf	21,8	21,3	22,3
Condensate - Canada ¹	m bbl	199,5	69,2	50,1
Natural gas - Mozambique (Sasol's 70% share) ²	bscf	109,2	105,1	94,4
Condensate - Mozambique (Sasol's 70% share)	m bbl	332	245	308
Crude oil - Gabon	m bbl	1 564	1 587	1 544
Number of rigs - Canada (period end) ¹	number	2	2	3
External sales				
Natural gas - Canada	bscf	21,8	21,3	22,3
Condensate - Canada ¹	m bbl	199,5	69,2	48,9
Natural gas - Mozambique ³	bscf	11,3	10,6	6,4
Condensate - Mozambique	m bbl	325	258	302
Crude oil - Gabon ⁴	m bbl	1 555	1 686	1 518
Internal sales⁹				
Natural gas - Mozambique to Energy	bscf	49,8	48,0	46,2
Natural gas - Mozambique to Base Chemicals	bscf	24,9	24,3	20,3
Natural gas - Mozambique to Performance Chemicals	bscf	23,2	22,2	21,5
ENERGY				
Production				
Synfuels refined product (white product)	mm bbl	32,9	32,4	31,6
Natref				
Crude Oil (processed)	mm bbl	20,9	19,8	16,6
White product yield	%	91	91	90
Total yield	%	98	98	98
ORYX GTL				
Production	mm bbl	5,21	5,62	4,67
Utilisation rate of nameplate capacity - ORYX GTL ⁵	%	90	97	80
External purchases				
White product (purchased)	mm bbl	5,9	6,3	6,6
Natural gas* ⁹	bscf	21,4	20,6	19,6
Internal purchases				
Coal (Mining)	mm tons	25,0	23,7	23,9
Natural gas (EPI) ⁹	bscf	49,8	48,0	46,2
Sales				
Liquid fuel - white product ¹⁰	mm bbl	59,2	56,5	53,9
Liquid fuel - black product ¹⁰	mm bbl	2,3	2,3	2,3
Natural gas	bscf	33,8	33,6	34,0
Methane rich gas ⁹	bscf	24,0	24,1	22,5
Retail convenience centres (RCCs) ⁶	number	382	380	410

* Reflects natural gas purchases from the 30% JV partners in Mozambique

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BASE CHEMICALS				
External purchases				
Natural gas* ⁹	bscf	10,7	10,4	8,6
Internal purchases				
Coal (Mining)	mm tons	12,1	12,9	12,6
Natural gas (EPI) ⁹	bscf	24,9	24,3	20,3
Sales				
Polymers ⁷	ktpa	1 393	1 463	1 525
Solvents ⁸	ktpa	911	1 177	1 470
Fertilizers	ktpa	620	638	544
Explosives	ktpa	352	274	301
Total	ktpa	3 276	3 552	3 840
Normalised total (adjusted for Solvents Germany and SPME disposals)	ktpa	3 269	3 196	3 425
Base Chemicals basket price	\$/ton	978	1 119	1 191
PERFORMANCE CHEMICALS				
External purchases				
Natural gas* ⁹	bscf	10,0	9,5	9,1
Internal purchases				
Coal (Mining)	mm tons	4,6	5,0	5,4
Natural gas (EPI) ⁹	bscf	23,2	22,2	21,5
Total feedstock cost per ton product**	R/ton	8 390	9 722	8 404
Sales				
Organics	Rm	50 152	51 626	37 931
Waxes	Rm	9 109	9 293	7 966
Other	Rm	9 613	9 673	7 455
Total	Rm	68 874	70 592	53 352
Sales volumes				
Organics	ktpa	2 220	2 126	1 848
Waxes	ktpa	554	563	567
Other	ktpa	713	729	689
Total	ktpa	3 487	3 418	3 104

* Reflects natural gas purchases from the 30% JV partners in Mozambique

** Includes feedstock cost of natural gas and coal

Abbreviations

mm bbl - million barrels

mm tons - million tons

bscf - billion standard cubic feet

m bbl - thousand barrels

ktpa - thousand tons per annum

Rm - Rand millions

\$/ton - US dollar per ton

R/ton - Rand per ton

Commentary in respect of metrics variance (V)

¹ Continued focus on the development of Cypress A acreage to de-risk the asset and targeting of wetter areas resulting in higher condensate production.

² Increase in natural gas production in Mozambique due to maximising offtake in current gas supply agreements.

³ External natural gas sales increased in FY15 as a result of the Central Térmica de Ressano Garcia (CTRG) and Matola Gas Company contracts becoming effective.

⁴ Gabon asset remains under pressure due to an oversupply of crude, on the back of the decline in oil prices and the souring of wells.

⁵ Lower utilisation rate at ORYX GTL due to the impact of a 28 day shutdown during December 2014 and January 2015. Utilisation rate of 90% still in line with previous guidance provided.

⁶ 7% decrease in retail convenience centres since June 2013 due to closure of non-profitable Exel retail centres.

⁷ The comparative numbers include sales volumes from Sasol Polymers Middle East (SPME) which was disposed of in November 2013 (FY14 - 58 ktpa; FY13 - 105 ktpa).

⁸ The comparative numbers include sales volumes from the Solvents Germany business which was disposed of in May 2014 (FY14 - 298 ktpa; FY13 - 310 ktpa).

Commentary in respect of refinements

⁹ Comparative numbers have been restated to incorporate minor further refinements in the allocation of internal gas feedstock to the business units through the integrated value chain. These adjustments do not impact turnover, margins and costs previously reported.

¹⁰ Comparative numbers have been restated following the reclassification of specific product lines between white and black liquid fuel products based on the refinement of our definition of these product lines in our new operating model. These reclassifications do not impact total liquid fuels volumes, turnover, margins and costs previously reported.

The production and sales metrics for the year ended 30 June 2015 have not been reviewed and reported on by our auditors.