

SASOL LIMITED GROUP
Production and sales metrics
for the nine months ended 31 March 2016

		YTD March 2016 Unaudited	YTD March 2015 Unaudited	Full year June 2015 Audited	Full year June 2014 Audited
MINING					
Production					
Saleable production	mm tons	29,8	29,2	39,2	39,7
External purchases					
	mm tons	3,7	4,1	5,1	5,4
Internal sales					
Energy	mm tons	18,8	17,9	25,0	23,7
Base Chemicals	mm tons	9,5	9,4	12,1	12,9
Performance Chemicals	mm tons	3,4	4,0	4,6	5,0
External sales					
International and other domestic	mm tons	2,5	2,6	3,4	2,9
EXPLORATION AND PRODUCTION INTERNATIONAL (EPI)					
Production					
Natural gas - Canada ¹	bscf	15,1	16,6	21,8	21,3
Condensate - Canada ¹	m bbl	112,6	145,0	199,5	69,2
Natural gas - Mozambique (Sasol's 70% share) ²	bscf	84,8	80,6	109,2	105,1
Condensate - Mozambique (Sasol's 70% share)	m bbl	241	243	332	245
Crude oil - Gabon ³	m bbl	1 364	1 122	1 564	1 587
External sales					
Natural gas - Canada	bscf	15,1	16,6	21,8	21,3
Condensate - Canada	m bbl	112,6	145,0	199,5	69,2
Natural gas - Mozambique ²	bscf	12,4	7,1	11,3	10,6
Condensate - Mozambique	m bbl	243	239	325	258
Crude oil - Gabon ³	m bbl	1 337	875	1 555	1 686
Internal sales					
Natural gas - Mozambique to Energy	bscf	36,3	37,4	49,8	48,0
Natural gas - Mozambique to Base Chemicals	bscf	16,8	18,9	24,9	24,3
Natural gas - Mozambique to Performance Chemicals ⁴	bscf	19,3	17,2	23,2	22,2
ENERGY					
Production					
Synfuels refined product (white product) ⁵	mm bbl	25,4	24,6	32,9	32,4
Natref⁵					
Crude Oil (processed)	mm bbl	15,9	15,8	20,9	19,8
White product yield	%	91	91	91	91
Total yield	%	98	98	98	98
ORYX GTL					
Production	mm bbl	3,56	3,80	5,21	5,62
Utilisation rate of nameplate capacity - ORYX GTL ⁶	%	81	87	90	97
Escravos GTL (EGTL)					
Production ⁷	mm bbl	0,34	0,16	0,24	-
External purchases					
White product ⁸	mm bbl	4,8	3,9	5,9	6,3
Natural gas*	bscf	15,6	16,0	21,4	20,6
Internal purchases					
Coal (Mining)	mm tons	18,8	17,9	25,0	23,7
Natural gas (EPI)	bscf	36,3	37,4	49,8	48,0
Sales					
Liquid fuels - white product ⁹	mm bbl	44,4	44,3	59,2	56,5
Liquid fuels - black product ⁹	mm bbl	1,8	1,8	2,3	2,3
Natural gas	bscf	24,7	25,2	33,8	33,6
Methane rich gas	bscf	18,3	17,5	24,0	24,1
Retail convenience centres (RCCs)	number	384	377	382	380

* Reflects natural gas purchases from the 30% JV partners in Mozambique

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BASE CHEMICALS					
External purchases					
Natural gas*	bscf	7,2	8,1	10,7	10,4
Internal purchases					
Coal (Mining)	mm tons	9,5	9,4	12,1	12,9
Natural gas (EPI)	bscf	16,8	18,9	24,9	24,3
Sales					
Polymers ¹⁰	ktpa	946	1 021	1 393	1 463
Solvents	ktpa	681	661	911	1 177
Fertilizers ¹¹	ktpa	341	478	620	638
Explosives ¹²	ktpa	239	270	352	274
Total¹³	ktpa	2 207	2 430	3 276	3 552
Normalised total (adjusted for Solvents Germany and Sasol Polymers Middle East disposals)	ktpa	2 207	2 430	3 269	3 196
Base Chemicals basket sales price	\$/ton	781	1 005	974	1 119
PERFORMANCE CHEMICALS					
External purchases					
Natural gas ^{4*}	bscf	8,3	7,4	10,0	9,5
Internal purchases					
Coal (Mining)	mm tons	3,4	4,0	4,6	5,0
Natural gas (EPI) ⁴	bscf	19,3	17,2	23,2	22,2
Total feedstock cost per ton product**	R/ton	7 242	9 041	8 390	9 722
Sales					
Organics ¹⁴	Rm	37 138	37 398	50 152	51 626
Waxes	Rm	7 604	6 780	9 109	9 293
Other ¹⁵	Rm	7 857	8 189	9 613	9 673
Total	Rm	52 599	52 367	68 874	70 592
Sales volumes					
Organics	ktpa	1 687	1 668	2 220	2 126
Waxes	ktpa	400	407	554	563
Other	ktpa	459	490	713	729
Total¹⁶	ktpa	2 546	2 565	3 487	3 418

* Reflects natural gas purchases from the 30% JV partners in Mozambique

** Includes feedstock cost of natural gas and coal

Abbreviations

mm bbl - million barrels
mm tons - million tons
bscf - billion standard cubic feet
m bbl - thousand barrels

ktpa - thousand tons per annum
Rm - Rand millions
\$/ton - US dollar per ton
R/ton - Rand per ton

Commentary in respect of metrics variance

- ¹ In line with our Response Plan, we have reduced drilling and completion activities in Canada during the nine month period. Production volumes are expected to increase marginally during the last quarter of the year with the completion of additional wells.
- ² Increase due to Mozambique gas sales to the Central Termica de Ressano Garcia (CTRG) Gas-to-Power plant from 1 January 2015.
- ³ Increase due to new wells from the Etame Expansion Project (EEP) and South East Etame and North Tchibala (SEENT) coming on line.
- ⁴ Increase in natural gas purchases as a result of the increase in feedstock supply to the Fischer-Tropsch Wax Expansion Project (FTWEP) facility.
- ⁵ Liquid fuels production for the Energy business increased by 2% compared to the prior comparable period as a result of a 2% increase in total Synfuels production, a higher portion of Synfuels volumes utilised by the Energy business as a result of the commissioning of the C3 Expansion Project and the continued stable operations from Natref.
- ⁶ An extended statutory shutdown at the ORYX GTL facility in Qatar is currently in progress. In line with the guidance provided at half-year end FY16, the average utilisation rate for the full FY16 period is expected to be 80%.
- ⁷ The EGTL plant is still in its ramp up phase and working towards stable operation to maximise diesel and naphtha production.
- ⁸ The increase is due to the steady increase in demand from our coastal retail convenience centres.
- ⁹ Full year liquid fuels volumes for the Energy business are expected to be approximately 60 million barrels.
- ¹⁰ Sales volumes decreased mainly as a result of the planned extended polypropylene shutdown to enable the commissioning of the C3 Expansion Project and thus more C3 volumes were utilised by the Energy business.
- ¹¹ Sales volumes decreased as a result of the impact of current drought conditions in Southern Africa and the closure of the bulk blending facility from 30 June 2015.
- ¹² The decrease in sales volumes mainly due to lower demand and impact of the planned Ammonia plant shutdown in Sasolburg in Q3 of FY16.
- ¹³ Base Chemicals volumes expected to be lower than FY15, in line with guidance provided at half year end FY16.
- ¹⁴ Decrease in sales is largely driven by lower ethylene pricing in the North American market, resulting in a corresponding contraction of margins. This was partly mitigated by resilience in the prices and margins in our surfactant and alcohol value chains, as well as the positive impact of the weaker exchange rates.
- ¹⁵ Decrease in sales is largely driven by pressure on ammonia prices and lower volumes resulting from a planned shutdown of our Ammonia plant in Sasolburg. This was partly offset by the positive impact of the weaker exchange rates.
- ¹⁶ Performance Chemicals sales volumes benefitted from the ramp up in production from our FTWEP facility and continued growth in our Organics business. This was offset by lower volumes resulting from a planned shutdown at our North American ethylene plant during Quarter 1 of FY16, the planned shutdown of Ammonia plant in Sasolburg in Q3 of FY16 and lower wax sales in Europe. Sales volumes are expected to be slightly lower than prior year, in line with guidance provided during half year end of FY16.

The preliminary production and sales metrics for the nine months ended 31 March 2016 have not been reviewed and reported on by our auditors.