SASOL LIMITED GROUP
Production and sales metrics
for the year ended 30 June 2016

MINING		Full year June 2016 Unaudited	Full year June 2015 Unaudited	Full year June 2014 Unaudited
Production				
Saleable production	mm tons	40,3	39,2	39,7
External purchases	mm tons	5,0	5,1	5,4
Internal sales				
Energy	mm tons	24,9	25,0	23,7
Base Chemicals	mm tons	12,6	12,1	12,9
Performance Chemicals	mm tons	4,6	4,6	5,0
External sales				
International and other domestic	mm tons	3,2	3,4	2,9
EXPLORATION AND PRODUCTION INTERNATIONAL (EPI)				
Production				
Natural gas - Canada[1]	bscf	20,7	21,8	21,3
Condensate - Canada[1]	m bbl	143,7	199,5	69,2
Natural gas - Mozambique (Sasol's 70% share)[2]	bscf	114,4	109,2	105,1
Condensate - Mozambique (Sasol's 70% share)	m bbl	324	332	245
Crude oil - Gabon (after royalties)[3]	m bbl	1 553	1 346	1 364
External sales				
Natural gas - Canada	bscf	20,7	21,8	21,3
Condensate - Canada	m bbl	143,7	199,5	69,2
Natural gas - Mozambique[2]	bscf	16,4	11,3	10,6
Condensate - Mozambique	m bbl	324	325	258
Crude oil - Gabon (after royalties)[3]	m bbl	1 529	1 339	1 448
Internal sales				
Natural gas - Mozambique to Energy	bscf	50,8	49,8	48,0
Natural gas - Mozambique to Base Chemicals	bscf	23,3	24,9	24,3
Natural gas - Mozambique to Performance Chemicals	bscf	23,9	23,2	22,2
ENERGY				
Production				
Synfuels refined product (white product)[4]	mm bbl	33,2	32,9	32,4
Natref[4]				
Crude Oil (processed)	mm bbl	21,2	20,9	19,8
White product yield	%	91	91	91
Total yield	%	98	98	98
ORYX GTL				
Production	mm bbl	4,72	5,21	5,62
Utilisation rate of nameplate capacity - ORYX GTL[5]	%	81	90	97
Escravos GTL (EGTL)[6]				
Production	mm bbl	0,47	0,24	-
External purchases				
White product[7]	mm bbl	6,3	5,9	6,3
Natural gas*	bscf	21,8	21,4	20,6
Internal purchases				
Coal (Mining)	mm tons	24,9	25,0	23,7
Natural gas (EPI)	bscf	50,8	49,8	48,0
Sales				
Liquid fuels - white product[8]	mm bbl	58,8	59,2	56,5
Liquid fuels - black product[8]	mm bbl	2,5	2,3	2,3
Natural gas	bscf	33,4	33,8	33,6
Methane rich gas	bscf	24,7	24,0	24,1
Retail convenience centres (RCCs)	number	388	382	380

* Reflects natural gas purchases from the 30% JV partners in Mozambique

Abbreviations

mm bbl - million barrels
mm tons - million tons
bscf - billion standard cubic feet
m bbl - thousand barrels

ktpa - thousand tons per annum
Rm - Rand millions
$/ton - US dollar per ton
R/ton - Rand per ton

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BASE CHEMICALS		Full year June 2016 Unaudited	Full year June 2015 Unaudited	Full year June 2014 Unaudited
External purchases				
Natural gas*	bscf	10,0	10,7	10,4
Internal purchases				
Coal (Mining)	mm tons	12,6	12,1	12,9
Natural gas (EPI)	bscf	23,3	24,9	24,3
Sales				
Polymers[9]	ktpa	1 303	1 393	1 463
Solvents	ktpa	942	911	1 177
Fertilizers[10]	ktpa	454	620	638
Explosives[11]	ktpa	327	352	274
Total	ktpa	**3 026**	**3 276**	**3 552**
Normalised total (asset disposals & business changes FY14 to FY16 and planned shutdowns FY16 only)	ktpa	**3 083**	**3 165**	**3 067**
Base Chemicals sales basket price	$/ton	763	974	1 119
PERFORMANCE CHEMICALS				
External purchases				
Natural gas*	bscf	10,2	10,0	9,5
Internal purchases				
Coal (Mining)	mm tons	4,6	4,6	5,0
Natural gas (EPI)	bscf	23,9	23,2	22,2
Total feedstock cost per ton product**	R/ton	7 154	8 390	9 722
Sales				
Organics[12]	Rm	50 687	50 152	51 626
Waxes	Rm	10 183	9 109	9 293
Other[13]	Rm	10 384	9 613	9 673
Total	Rm	**71 254**	**68 874**	**70 592**
Sales volumes				
Organics	ktpa	2 304	2 220	2 126
Waxes[14]	ktpa	528	554	563
Other[15]	ktpa	626	713	729
Total	ktpa	**3 458**	**3 487**	**3 418**
Normalised total (asset disposals & business changes FY14 to FY16 and planned shutdowns FY16 only[16])	ktpa	**3 521**	**3 460**	**3 380**

* Reflects natural gas purchases from the 30% JV partners in Mozambique

** Includes feedstock cost of natural gas and coal

Commentary in respect of metrics variance

1 In line with our low oil price Response Plan, we have reduced appraisal, development and drilling activities in Canada during FY16 until such time we see a sustainable recovery in North American gas prices.

2 Increase in production is due to our efforts to debottleneck the production facility and the increase in the gas transportation capacity to 169 bscf. Increase in the gas sales to the Central Térmica de Ressano Garcia (CTRG) Gas-to-Power plant in Mozambique reflects the full year production of the facility.

3 The increase from prior year is mainly due to new wells from the Etame Expansion Project (EEP) and South East Etame and North Tchibala (SEENT) coming on line. The comparative crude oil production volumes for Gabon has been restated to exclude royalties to reflect the net production volume throughput.

4 Liquid fuels production for the Energy business increased by 1% compared to the prior year as a result of a 1% increase in total Synfuels production, a higher portion of Synfuels volumes utilised by the Energy business in the first half of the financial year during the commissioning of the C3 Expansion Project and a stable throughput from Natref.

5 The average utilisation rate of our ORYX GTL facility in Qatar was impacted by an extended planned statutory shutdown in Q3 of FY16. Subsequent to the shutdown, utilisation rates averaged above 100% of nameplate capacity. The FY16 utilisation rate of 81% is in line with our previous market guidance.

6 The EGTL plant is still in its ramp up phase and working towards stable operation to maximise diesel and naphtha production. A ramp up in production volumes is expected following the planned shutdown that will occur during the first half of FY17.

7 The increase in external white product purchases is mainly due to the steady increase in demand from our coastal retail convenience centres.

8 Liquid fuels sales volumes of 61,3 million barrels for the Energy business exceeded previous market guidance by 2%.

9 Sales volumes decreased by 6% mainly due to the impact of an extended planned polypropylene plant shutdown to enable the commissioning of the C3 Expansion Project. Excluding the shutdown, sales volumes were lower by 2% to replenish product stocks in some areas to improve customer supplies.

10 Sales volumes decreased by 27% mainly as a result of a reduction in the volume of traded fertilizers (15%) coupled with the impact of the current drought conditions in Southern Africa.

11 Sales volumes decreased by 7% mainly due to lower demand driven by lower activity in the mining sector.

12 Increase in sales was positively impacted by resilient surfactant and alcohol volumes, further supported by weaker exchange rates, partly offset by lower ethylene pricing in the North American market.

13 Increase in sales is largely driven by the positive impact of a weaker exchange rate, partly offset by lower ammonia prices and reduced volumes resulting from an extended planned shutdown of our ammonia plant in Sasolburg.

14 Sales volumes decreased by 5% mainly due to production instabilities at our Sasolburg wax plant during the second half of the year and the sale of our Richmond plant during May 2016 (1%). The ramp up of our FTWEP facility is continuing and contributed 8ktpa of additional hard wax production during the year.

15 Sales volumes decreased by 12% impacted by an extended planned shutdown at our ammonia plant in Sasolburg in Q3 of FY16. Excluding the shutdown, sales volumes decreased by 6% mainly due to the convention change where by-products that were previously disclosed as turnover is now being netted off against cost.

16 The significant planned shutdowns normalised for in FY16 consist of the ammonia plant shutdown in Sasolburg, the extended polypropylene plant shutdown in Secunda and the ethylene plant shutdown in North America.

Going forward from our next quarterly business performance metrics update, additional information will be provided on the progress made on our Lake Charles Chemicals Project (LCCP), including the cost incurred to date and the percentage of completion achieved on the project.

The preliminary production and sales metrics for the year ended 30 June 2016 have not been reviewed and reported on by our auditors.